



Presentation year-end report 2024

19 February 2025

Highlights Q4 2024



Source: Arla Plast AB, Year-end Report 2024

- Significantly increased net sales
 - Acquisition of Nudec S.A.U. contributes with additional sales
- Increased operating profit
 - Comparable segments maintained a solid margins
 - Lower margin in segment Spain
 - Non-recurring items -5.7 MSEK
- Improved cashflow
 - Increased result and reduced working capital
- Acquisition of Nudec S.A.U.
 - Continued positive diversification of product- and customer portfolio
 - Strengthened footprint in Central- and Southern Europe
- Raw material prices have continued to decrease
 - On a higher level than same quarter last year
- The board proposes to the annual general meeting a dividend of 1.50 SEK per share, 32% of the net profit

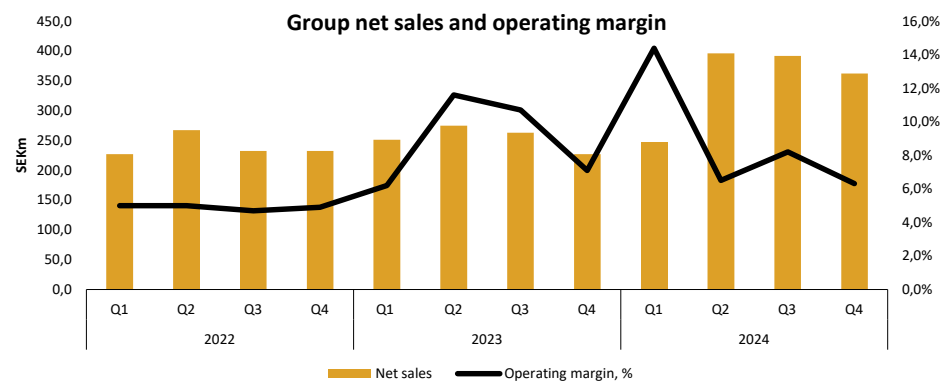
Financial overview – Group

Net sales

- Q4: up 60%, comparable segments down 2%
- FY 2024: up 38%, comparable segments down 4%
- Additional net sales after acquisition
- Increased price competition and reduced demand

Operating margin

- Q4: 6.3%
- FY 2024: 8.3%
- Continued good margins in comparable segments
- Weaker margins in segment Spain
- Non-recurring items Q4: -5.7 MSEK (not affecting cashflow)



MSEK	Q 4 2024			Q 4 2023			Δ		
	Q 4 2024	Q 4 2023	Δ	FY 2024	FY 2023	Δ			
Net sales	362.3	226.6	60%	1,398.0	1,015.1	38%			
Operating profit	22.9	16.0	43%	116.7	91.6	27%			
Operating margin, %	6.3	7.1	-11%	8.3	9.0	-7%			

Source: Arla Plast AB, Year-end Report 2024

Financial overview – Segment Sweden

Net sales

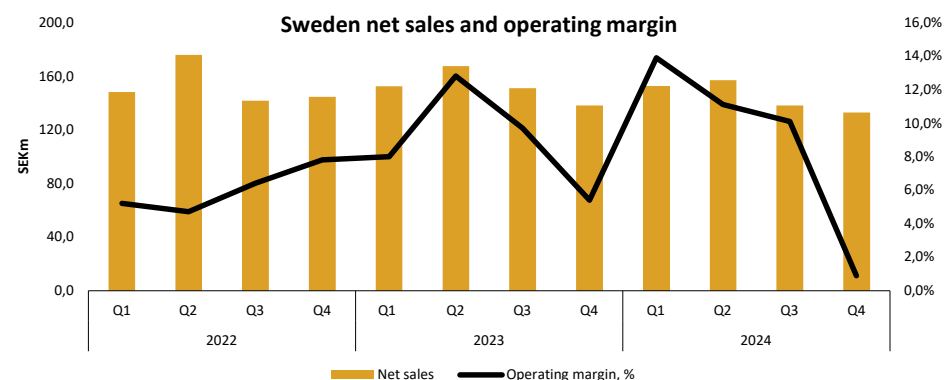
- Q4: down 4%
- FY 2024: down 5%

– Increased price competition and lower demand

Operating margin

- Q4: 0,9%
- FY 2024: 9.3%

– Lower margins compared to last year in Q4, higher on FY
 – Non-recurring items Q4: -6.7 MSEK (not affecting cashflow)



MSEK	Q 4 2024	Q 4 2023	Δ	FY 2024	FY 2023	Δ
	Net sales	132.8	138.0	-4%	580.6	608.7
Operating profit	1.2	7.4	-84%	53.9	55.6	-3%
Operating margin, %	0.9	5.4	-83%	9.3	9.1	2%

Source: Arla Plast AB, Year-end Report 2024

Financial overview – Segment Czech Republic

Net sales

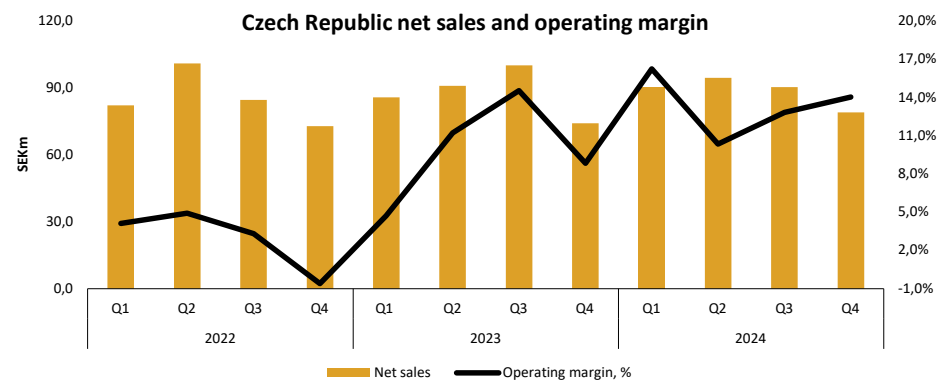
- Q4: up 6%
- FY 2024: up 1%

– High share of special products

Operating margin

- Q4: 14.0%
- FY 2024: 13.3%

- Higher margins compared to last year for both quarter and FY
- Industrial applications and projects
- Lower material usage



MSEK

	Q 4 2024	Q 4 2023	Δ	FY 2024	FY 2023	Δ
Net sales	78.8	74.0	6%	353.2	350.2	1%
Operating profit	11.0	6.5	69%	46.8	35.2	33%
Operating margin, %	14.0	8.8	59%	13.3	10.1	32%

Source: Arla Plast AB, Year-end Report 2024

Financial overview – Segment Germany

Net sales

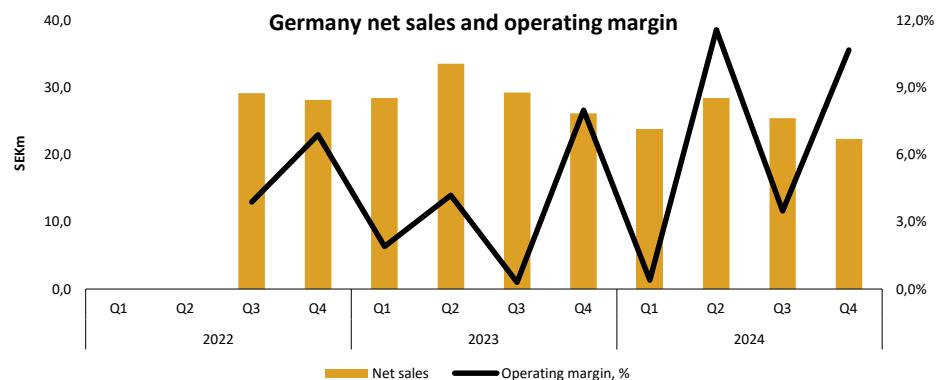
- Q4: down 15%
- FY 2024: down 15%

– Weak demand

Operating margin

- Q4: 10.7%
- FY 2024: 6.6%

– Higher margins compared to last year for both quarter and FY
 – Favorable product and customer mix



MSEK

	Q 4 2024	Q 4 2023	Δ	FY 2024	FY 2023	Δ
Net sales	22.4	26.2	-15%	100.3	117.7	-15%
Operating profit	2.4	2.1	14%	6.6	4.1	61%
Operating margin, %	10.7	8.0	34%	6.6	3.5	89%

Source: Arla Plast AB, Year-end Report 2024

Financial overview – Segment Spain

Net sales

- Q4: 142.7 MSEK

- No comparable data, consolidated as of April 23, 2024

Operating margin

- Q4: 5.2%

- No comparable data, consolidated as of April 23, 2024
- Weaker margins



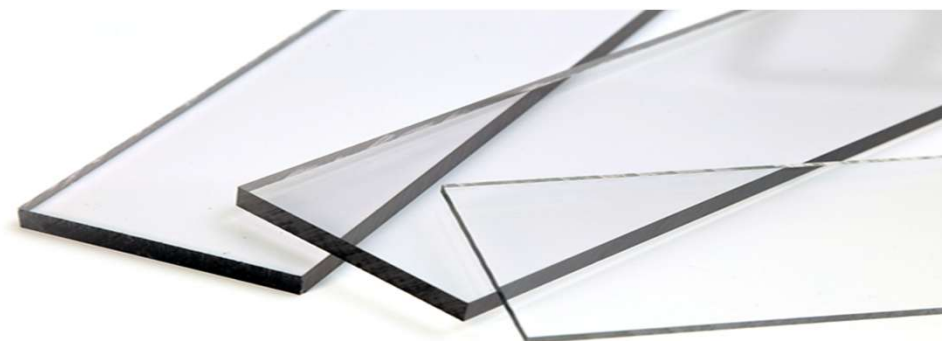
MSEK	Q 4 2024	Q 4 2023	Δ	FY 2024*	FY 2023	Δ
	Net sales	142.7	-	-	439.0	-
Operating profit	7.4	-	-	12.8	-	-
Operating margin, %	5.2	-	-	2.9	-	-

Source: Arla Plast AB, Year-end Report 2024
 * Period April 23rd 2024 to December 31st 2024

Financial overview – Geographical markets



- Sweden – Lower net sales, increased price competition and weak demand in automotive industry
- Germany – Acquisition contributed positively, counteracted by lower demand
- Czech Republic – Weak demand construction industry
- Poland – Additional net sales after acquisition, weak demand from construction and automotive industry
- Rest of Europe – Strengthened market position after acquisition, Central and Southern Europe
- Rest of world- Additional export outside Europe after acquisition, increased demand



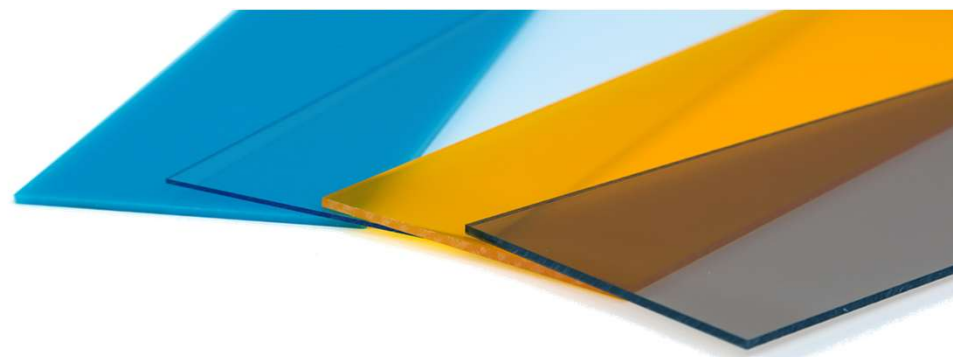
MSEK	Q 4 2024	%	Q 4 2023	%	FY 2024	%	FY 2023	%
Sweden	29.9	8	33.8	15	121.9	9	134.3	13
Germany	56.4	16	34.7	15	232.9	17	189.1	19
Czech Republic	32.3	9	43.8	19	190.9	14	187.5	18
Poland	29.6	8	27.9	12	119.0	8	117.0	12
Rest of Europe	173.9	48	71.7	32	627.5	45	308.3	30
Rest of world	40.2	11	14.7	7	105.8	7	78.9	8
TOTAL	362.3	100	226.6	100	1,398.0	100	1,015.1	100

Source: Arla Plast AB, Year-end Report 2024

Financial overview – Product areas



- TPC – Additional net sales after acquisition
- OPC – Continued demand and favorable product mix
- MWPC – Weak demand from construction industry
- ABS – Weak demand from construction and automotive industry
- PETG – Additional net sales and markets after acquisition
- PMMA – Significantly increased net sales, production within the Group after acquisition

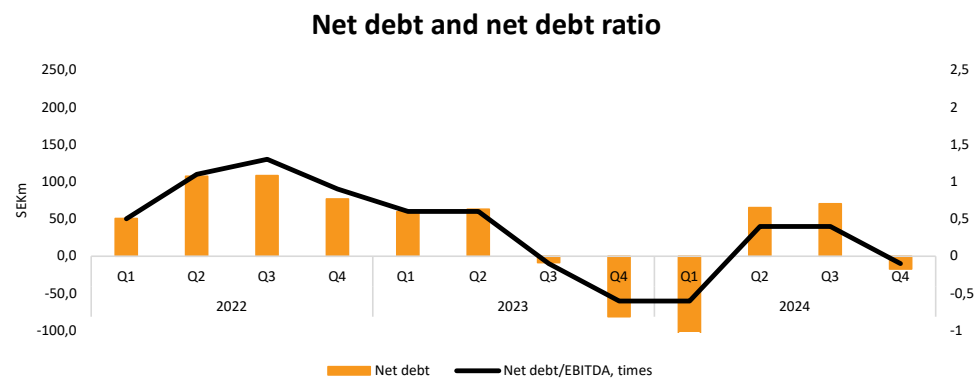


MSEK	Q 4 2024	%	Q 4 2023	%	FY 2024	%	FY 2023	%
TPC	133.7	37	97.4	43	531.6	38	439.4	43
OPC	53.2	15	47.5	21	231.4	17	206.1	21
MWPC	39.1	11	34.9	15	158.8	11	163.6	16
ABS	18.5	5	26.5	12	80.0	6	113.9	11
PETG	55.1	15	11.4	5	187.3	13	50.1	5
PMMA	62.7	17	8.9	4	208.9	15	42.0	4
TOTAL	362.3	100	226.6	100	1,398.0	100	1,015.1	100

Source: Arla Plast AB, Year-end Report 2024

Financial overview – Cash flow and balance sheet

- The cash flow from operating activities has been positively influenced of strong profit and decreased working capital
- Acquisition of Nudec S.A.U. financed through own funds.
- Net cash of 17.3 MSEK



MSEK	Q 4 2024	Q 4 2023	FY 2024	FY 2023
Cash flow from operating activities	108.0	78.6	166.0	165.5
Cash flow from investing activities	-6.1	-1.7	-108.7	-6.4
Cash flow for the period	50.9	63.8	-19.1	135.1
Net debt (+) / Net cash(-)	-17.3	-81.3	-17.3	-81.3
Net debt / EBITDA	-0.1	-0.6	-0.1	-0.6
Equity / assets ratio	65.6	72.4	65.6	72.4

Source: Arla Plast AB, Year-end Report 2024

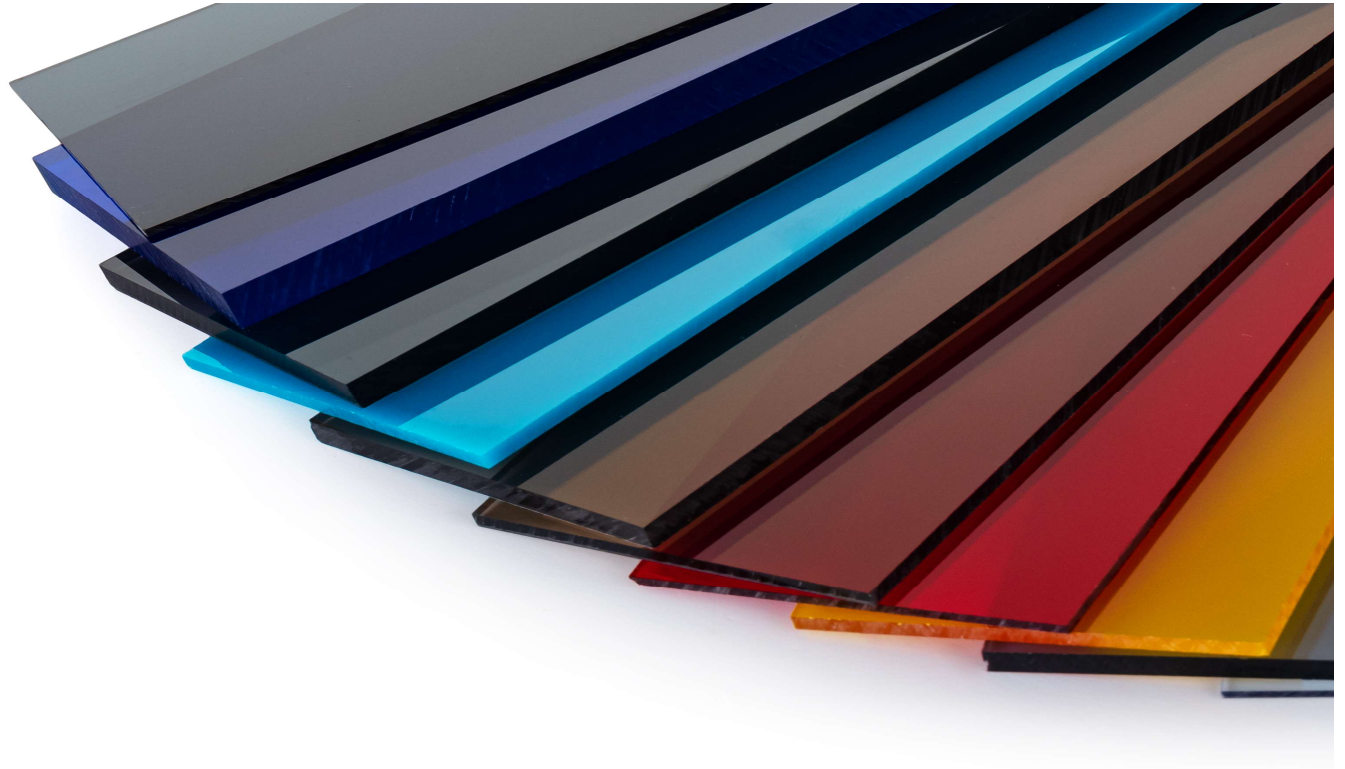
Summary



- Significantly increased net sales and increased profit FY 2024
 - All segments contributed positively
- Net sales
 - Positive impact from acquisition
 - Negative impact from lower demand in some sectors
- Cash flow from operating activities
 - Strong quarter 4
 - Small improvement vs last year for full year
 - Acquisition of in Spain financed through internal funds
- Focus:
 - Improved processes and investments segment Spain
 - Ongoing investments segment Czech Republic
- Strengthened position in Europe through broadened product and customer portfolio
- Raw material prices are trending slightly downward, difficult to predict ahead



Source: Arla Plast AB, Year-end Report 2024





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